



Management & Leadership 1

For an organisation to be sustainable in the global marketplace, businesses require managers who can keep a complicated system of people and technology running smoothly, and leaders who can inspire and adapt to significantly changing circumstances. The foundation of success and sustainability is achieved through their personal interaction and experience aligned with a commitment from those we lead.

These key skills are underpinned by the essential notion that successful practice requires passion and a commitment to people development.

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The training courses presented by Turkey Trainings in management and leadership emphasises these decisive competencies that challenge 21st-century international businesses. This collection of related courses includes the vital topics of strategic planning, team development, communication and negotiation, change management, and more. Register today to take the next step to broaden your skills in contemporary best practice and make a measurable impact that will sustain the profitable growth of your organisation in its changing business environment.



MODULE I Leading with Emotional Intelligence: Psychology of Leadership

DAY 01 Introduction to Emotional Intelligence

- Understanding Emotional Intelligence & its Components
- Significance of EQ to Effective Leadership
- Importance of Perception
- Attitudes & Behavior of Leaders
- Consequences of Low EQ to Personal Effectiveness
- Removing Emotional Blindspots

DAY 02 Psychology of Leadership

- Theories of Leadership
- Importance of Self-concept
- Understanding Personality Styles
- Optimizing our Personality Strengths
- Adaptability in Dealing with Different Personalities
- Task vs. Relationship Oriented Leadership



MODULE I

Leading with Emotional Intelligence: Psychology of Leadership

DAY 03 Apply Psychology in Leading an Emotionally Intelligent Way

- Enhancing Self-awareness
- Empathy: Increase Your Level of Social Awareness
- Delegating Tasks and Responsibilities
- Influencing and Inspiring People
- Identifying Personality Disorders
- Managing Difficult Behaviour & Poor Performance

DAY 04 Building an Emotionally Intelligent Team based on Psychological Principles

- Importance of EQ to Team Effectiveness
- Motivating a High Performance Team
- Building Unified Teams
- EQ for Building Trusting Relationships
- Conflict Resolution for Promoting Consensus & Collaboration
- Increase the EQ of Your Teams & Entire Organisation

DAY 05 Communication for Successful Leadership

- Giving & Receiving Feedback
- Psychology of Persuasion
- Creating an Inspiring Vision
- Solving People Problems at Work
- Non-alienation for High EQ Leadership
- Developing Leadership Integrity



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